Company Profile

Greentec Automation DMCC

The Ultimate Home, Hotel and Building Automation Solutions Provider

Our Partners

theben

wandsworth

niko
Illuminating ideas.

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switches that turn you on

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NETx

Introduction

GREENTEC AUTOMATION DMCC was founded 2014 based on extensive experience in the Building Automation segments in Europe and the Middle East for more than a quarter of century.

A quarter century, with lots of challenges, Building Automation Technologies & Systems were introduced to the market in Europe and Overseas, seeking market acceptance. Some of them short-lived and some others continued their journey, till they couldn't manage to keep their momentum. Probably, the story of the "Rabbit and Turtle Race" best describes this, where the Rabbit can be characterized by few systems launched during this period, reaching different scale of success, and sometimes a dead end. The Turtle regarded as a simple technology satisfying the Building Automation world market by excellence and simplicity.

This is the success story of the KNX technology which has been accepted by the standard's regulatory bodies, as the Only Worldwide Standard for Home and Building Automation and achieving a record of 470 well known members.

We proudly used to say that, no one can stop a Train with more than 470 wagons, relating to the enormous number of KNX associated members and if one decouples one or more wagons, the train will continue its successful Journey.

Besides the KNX technology experience in Home & Building Automation, our team members have a proven track record experience in Building Management System BMS technologies. Hence, our strengths to offer competent support in both segments i.e. Building Automation & Management systems is granted to the value chain customers.

Strategy

Greentec Automation DMCC is the Middle East regional HUB for highly reputed companies for Home, Hotel & Building Automation offering energy efficient latest technology and state of the art solutions to Clients through certified system integrators; solutions cover Smart Home automation, lighting & dimming control, Energy efficient building automation and Hotel Guest Room Management Systems GRMS

Vision

GREENTEC AUTOMATION DMCC is dedicated to market & sell environment friendly Smart Homes, Hotels & Building Automation Solutions, maximizing energy efficiency and providing convenience in Homes & Buildings.

Mission

Provide qualified technical support HUB to achieve highest customer satisfaction.

To represent highly reputed manufacturers in the Building automation segment with high synergy between each other.

To be the commercial and logistics HUB for serving the market faster.

Partner's Introduction

Theben

www.theben.de/en

A highly reputed manufacturer of **Time Switching Relays, KNX Building Automation actuators and wide range of motion & presence sensors, conventional and KNX versions etc…** manufacturing in Germany and in Switzerland. Energy Saving Comfort. This is our statement and our promise to our customers. It all started with the first staircase time switch developed by the company founder Paul Schwenk back in 1921. It continues to apply today to all our products, such as our Presence and Motion Detectors, as well as the worldwide standard KNX, Theben is proud to have made a significant contribution towards its development and ever-growing success.

Controltronic

www.controltronic.com

German Manufacturer of KNX **Capacitive Touch Glass Sensors and KNX actuators** and a member of the KNX Association, specialized in the development, manufacturing and distribution of building control systems based on the KNX protocol. The KNX technology allows full compatibility and internetworking across the trades and seamless integration of all building functions like lighting, blinds, climate, media, visualization control.

Niko

www.niko.eu/en

A higly reputed manufactuer of **wiring accessories and smart home & building products & systems**

"Switching and connecting in a safe way is our origin. Over the years, we have continuously evolved towards a more modern electrical installation."

Niko is Belgium manufacturer which was founded in 1919 by two brothers, Alphonse and Werner De Backer. In their workshops in Sint-Niko-laas, they designed and manufactured switches and socket outlets that quickly won the Belgian market. In 1965 with the luxury switch, the Inter 70, the company brought its first products to the international market. It designs innovative solutions for home & Building control and wiring devices that make life at home and at work flexible and easier. Niko provides well thought-out design and an environmentally friendly approach. To this end, Niko invests heavily in research and development.

GHS

https://ghsgroup.tech/

Green Hospitality Systems GHS is an Italian manufacturer of innovative control solutions for Hotels GRMS and hotel door access solutions.

The Hospitality Control System HCS is an innovative and patented building automation system for hotels and resorts. With HCS, hotel managing becomes: ▪ ENERGY EFFICIENT ▪ MORE EFFECTIVE ▪ SAFER The use of wireless encrypted ZigBee transmission among all its components is a unique and exclusive feature of our system. Wireless technology makes the system extremely versatile and can be installed in any type of hotel and resorts. the wireless devices communicate with

each other and with the "Suite 224" software at the reception desk, without cables or data network, managing the hotel in real time.

Wandsworth

www.wandsworthelectrical.com

A higly reputed UK manufactuer of **wiring accessories and lighting control for home & building products & systems.**

Every single day, you interact with your light switches and plug sockets. Why, then, should they ever be an afterthought?

Since 1904, Wandsworth Electrical have provided the most luxurious switches and sockets to global customers who demand only the best. We handcraft our products right here in the UK, perfecting our process decade after decade to provide British quality that withstands the test of time.

With over 100 years of experience, unrivalled design distinction and a team that can handle projects ranging from domestic residences to global hospitality developments, Wandsworth Electrical are the leaders in luxury electrical accessories.

CJC Systems

www.cjcsystems.com/en

CJC Systems is a pioneering Belgium manufacturer for **design of electrical switches, made of the finest metal material.** When we promoted our first design switch in 1994 on a design fair in Paris, we got overwhelmed.

"They gave a new meaning to an everyday object" As a design enthusiast or an architect, you do not take a purely functional object or space for granted. You want to have a concept that exceeds the sum of its parts where every element contributes to the design which gives you the means to finish your project, according to your idea in every detail.

SSS Siedle

www.siedle.com

S. Siedle & Söhne Telefon- und Telegrafenwerke OHG is one of the leading manufacturers of **building communication technology** in Germany and Europe. Siedle develops and produces its products exclusively in Furtwangen-Germany since more than 267 years. Uncompromising on quality and won multiple design prizes and having Germany as our manufacturing location has always been the basis for enormous contribution to quality assurance. The skills and care of experienced, qualified employees makes exceptional difference between an average and a premium product.

Thermokon

www.thermokon.de/en/

Thermokon is a well-known German manufacturer, as **the Home of Sensor Technology**, for more than 30 years, THERMOKON is recognized worldwide for leveraging standards in intelligent buildings with engineering, innovation and quality "Made in Germany". Thanks to the development and production of sophisticated sensors and sensor systems we are creating an additional benefit for our customers all over the world. We focus on efficiency, sustainability and openness to new fields of technology as well as a close cooperation and thorough dialogue with our clients.

DALC NET

DALC
NET

DALCNET is a reputed Italian manufacturer for **LED lighting solutions** like Dali, 0-10V, DMX, etc… drivers.

LED light intensity can be tuned by a simple normally open push button, or by 0-10V analog signal, or by 1-10V analog signal or by potentiometer (1-10V). Both CC and CV version are available for each type of light control. Switching on/off intensity curve and soft fade (**Fade** function) have been studied referring to human eye behavior, to ensure the highest visual comfort as possible. This LED dimmer series can be applied in architectures and fitments lighting with high color rendering light, and in generic lighting.

TCS

TCS

TCS AG is a reputed German pioneering manufacturer of **door Intercom** technology for building communication ranging from simple door intercoms to complex large-scale facilities for several hundred housing units.

Excellent service is for us just as important as excellent technology. Only if both are merged, this enables our partners an easier and more efficient work. For that we invented, for example, the world's first polarity-free software-controlled 2 wire system for door communication - the TCS: BUS or the patented win: clip™ for opening outdoor stations without screws.

IDDERO

iddero

Iddero is a manufacturer of high quality, innovative products of **touch screens** for home and building automation.

Iddero products combine the latest technological advances, a strong and robust design, and elegant and attractive aesthetics. It is all about functional, reliable, and easy to use solutions. Our product portfolio is focused on visualization and control of KNX installations. Visualisation is possible through several user interfaces including touch panels, smartphones, and tablets. Our solutions also provide advanced functions such as video door phone integration.

Intesis

Intesis
Member of the HMS group

Well known manufacturer **for gateways and specifically for integration of air-conditioning solutions**

Intesis was founded in 2000, today Intesis is a leader in design, fabrication and commercialization of innovative solutions for building automation. We provide the most advanced communication gateway solutions for integrations of different systems. Our solutions are developed for integrators, specifically designed to be robust so they are reliable in the field and easy to set up. integrations of different systems. Our solutions are developed for integrators, specifically designed to be robust so they are reliable in the field and easy to set up.

URC

URC

Established in 1991, headquartered in Harrison NY USA, Universal Remote Control, Inc. is a global leader in **audio & video automation and control systems** for residential and commercial applications. The award-winning Total Control system, introduced in 2011, builds on the rich URC legacy to deliver whole-house automation and control for the premium segment. Total Control systems are custom designed and installed by select URC systems integrators. In 2016, URC introduced the

MX Home Pro IoT (Internet of Things) control system. MX Home Pro integrates with entertainment and smart home brands for control via handheld remote or mobile app.

WHD

www.whd.de

WHD a medium-sized family company with 90 years history in manufacturing of **high-quality speakers & audio solutions**. We combine technology and emotion with experience and passion. Be it with our design speakers for the home 'with our innovative audio systems for companies or as a reliable partner for industrial solutions. We are proud of what we have achieved. And our curiosity to discover things and the will to improve things drive us together every day anew.

Change has been our driving force for 90 years. Our promise is fascinating audio solutions "Made in Germany".

REVOX

www.revox.com/en.html

If 70 years ago or today: Revox stands for precision and passion of making **audio solutions with true studio sound quality and pioneering technologies sets standards ever since.** Defining sound for many years

Renowned for its unique design and ingeniously constructed products, the Revox brand offers the ultimate in multi-system compatibility, adhering to the simple underlying philosophy that whatever the function, whatever the technology, anything is possible. Pivotal to this Revox philosophy is a drive to create no-fuss, minimalistic solutions, unique the world over in terms of technological edge and unparalleled Revox professionalism. Revox: putting function and fascination into entertainment.

Eisbaer

www.busbaer.de/en/

The Alexander Maier GmbH, is a **well-known German Software developer for building automation**, was founded in Eberbach Germany in 1996 and today is active worldwide with innovative building automation solutions supporting leading protocols like KNX and developed many drivers for integration purposes with other technologies. The core competence lies in the field of visualization based on various bus systems and communication interfaces of building system technology.

In the long-standing company history, Alexander Maier GmbH can look back on many innovative projects and developments. Numerous large building system technology projects were realized with our know-how. With these system solutions, we are always a reliable partner to our customers in the areas of software, hardware and support.

NetxAutomation

www.netxautomation.com/netx/en

NETx Automation Software GmbH is one of the leading providers **of innovative software for building automation**. We develop and distribute software for building management and central building control. Our product range consists of reliable server systems, shading control systems, visualizations, energy reporting systems and hardware components. All products are based on open standards like OPC, KNX, BACnet, Modbus or SNMP. Multiple interfaces to hotel management software, door lock systems, etc. allow a broad application area. In more than 100 countries all over the world, system integrators and electrical engineers use our software in their building automation projects.

Thank you for Your Trusted Confidence

GREENTEC AUTOMATION DMCC

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